

A promotional image for Lisney's Graduate Programme. It features a woman with blonde hair in a black top and a man in a white shirt sitting in a modern office setting. The background is a blurred office interior with glass partitions. A red border frames the bottom and left sides of the image. The Lisney logo is in the top left, and the text 'Graduate Programme' is in the top right.

Lisney

Graduate Programme



A welcome from our Managing Director

At Lisney, we put our clients at the heart of everything we do. We are looking for enterprising, driven and passionate people who will work with our clients to achieve success.

Our graduate programme is regarded as one of the best in the industry. You will be supported in developing your technical, interpersonal, teamwork and organisational skills. The scale of Lisney will allow you the opportunity to be involved in exciting projects across a wide range of asset types and locations in Ireland.

We are looking for a diverse group of graduates with energy, passion and ambition. Lisney provides a premium service to our clients and we know that in order to continue to do that we must recruit, train and reward the very best people. If this is you, I look forward to welcoming and working with you.

If you would like to discuss our graduate programme further please get in touch with me or Clionadh Kenny our HR Officer.

Clionadh Kenny

01-638 2711 • ckenny@lisney.com

David Byrne

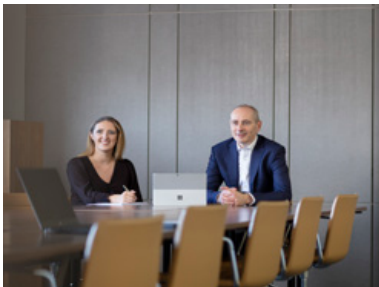
01-638 2700 • dbyrne@lisney.com



David Byrne

Managing Director

Residential Pathway



- Assisting/Liaising with negotiators
- Assisting negotiators working towards targets
- Showing potential purchasers and tenants properties and answering queries that arise
- Preparing marketing materials
- Liaising with clients and providing them with feedback
- Attending departmental meetings and providing updates
- Assisting with written reports for clients
- Evening & Saturday viewings
- File management
- Attending/participating in all residential meetings
- Office administration
- Responsibility and autonomy given on specific properties
- On the job training / external CPDs

Lisney

COMMERCIAL REAL ESTATE

Commercial Pathway



- Assisting with the marketing of properties, pitches and promotion
- Valuations
- Assisting with written reports for clients
- Completion of fund and general valuations (investments)
- Liaising with potential investors and clients and assisting with winning new business
- Assisting with the valuations of portfolios
- Preparing valuation reports
- Preparation of reports and sales strategies
- Creating marketing and advertising schedules
- Viewings
- Responsibility and autonomy given on specific projects
- On the job training / external CPDs



Graduate Testimonials

Year 1

**Jane, Graduate Surveyor,
Valuations**

"I started in Lisney in November 2017 as an intern working in the Professional Services and Valuations Department in Lisney. Now, I am a graduate surveyor who has continued to work within the valuations department and am currently underway to carrying out my APC assessment under the Valuations pathway.

The Professional Services and Valuations department offer all of the sectors in the market which I have had the opportunity to receive the experience in so far. I have received hands on experience from development sites wearing my hard hat and steel toe boots to a variety of industrial premises, large residential houses to apartment units and various retail units. On the other side, I have been involved in lease negotiations to development stages providing first hand advice to our clients. So far, I have had the opportunity to experience all the sectors in the market, providing a wide range of insight and knowledge when working in the Valuations department."

Year 2

**Ben, Graduate Surveyor,
Industrial**

"Upon commencement of the Lisney graduate programme I was placed into the Professional Services team where I gained invaluable market insight and knowledge due to my involvement in a wide spectrum of valuations and provision of reasoned advice to our market leading cliental. In my second year I undertook a rotation into Development Land & Industrial where I received indispensable agency experience surrounding the sale and letting of various properties ranging from a renowned convent building, large regional healthcare facility, hotel site with F.P.P. and numerous industrial buildings of differing specifications. As Ireland's leading independent commercial & residential real estate agency Lisney provides an unparalleled company culture that benefits up to date in house graduate training. This training entails senior directors providing guidance on stimulating topics including the valuation of licensed premises, ethics, sales and development appraisals to name a few. "

Year 3

**Amanda, Graduate Surveyor,
Cork**

"I work in the commercial department within our Cork office. My role initially comprised of shadowing my senior colleagues and accompanying them on inspections, assisting with measurements, drafting valuation reports and compiling comparable evidence.

I have had the benefit of working in many different sectors to include valuations and appraisals, disposals and acquisitions, Landlord and Tenant advice, and rent reviews. I have also been involved in general agency work including both the sales and lettings of a variety of property types including office, retail, industrial, and investments which provided me the opportunity to grow my knowledge and I have since progressed within the retail department to managing my own client base. My day to day role is wide and varied involving office work along with external property inspections and viewings. I regularly attend inhouse CPDs and events and intend on sitting my APC in April 2020.

I have gained invaluable experience over my period on the graduate program with Lisney and have been provided with the opportunity to be involved in a range of professional services that are provided on a daily basis."

What's in it for you?



Education

- Paid subscriptions to professional bodies (SCSI, RICS, IPFMA)
- Up to 10 additional days of paid study leave per academic year
- Educational assistance of up to €2,500 per annum per course
- Professional development and training

Social

- Active Social Committee with social events through the year including Summer BBQ, tag rugby, Christmas Party etc
- Casual Dress Friday

Leave/Holidays

- Christmas closure (from Christmas Eve to 2nd January inclusive, depending on weekend dates)
- Half day on your birthday
- Marriage Leave
- Early finish on Bank Holiday Fridays
- Extra day off on summer bank holidays

Wellbeing

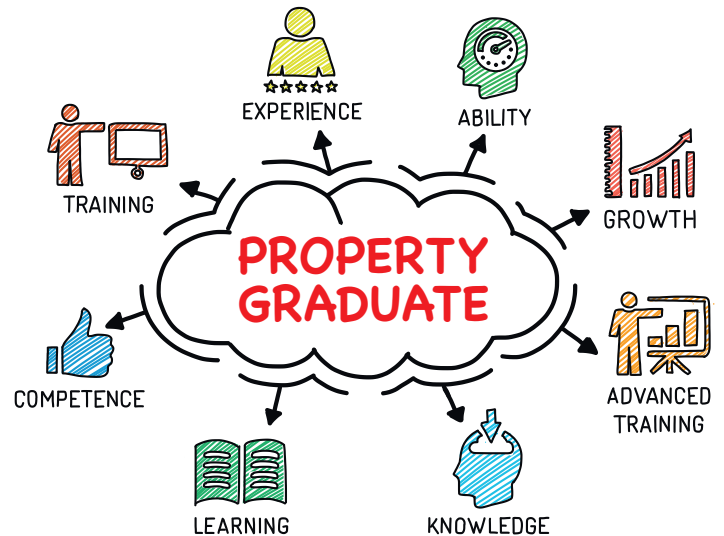
- Long lunch break - 1.25 hours
- Confidential health checks every 18 months
- Stress management
- Flu vaccination every year

Recognition

- Team and individual achievement awards annually - "The Lisney's"

Benefits

- Discounted health insurance
- Life assurance/ Disability scheme
- Pension plan
- Corporate Phone Plan
- Introductory commission on instructions
- Flexible working hours





Career Progression

Lisney offers a clear path for progression within the company, providing a great opportunity for promotion. We aim to create a working environment that encourages and supports staff development, and provides staff with the motivation and assistance they need to reach their true potential. Take a look at how some of our staff have progressed within the company.



James Nugent

Senior Director - Investment

I started working in Lisney's Dun Laoghaire residential branch office during my school summer holidays. After finishing my property course in DIT in 1995, I joined the Office Agency department as a graduate. After eight years, I was appointed to the board of directors.



David Byrne

Managing Director

I did work experience in Lisney at the age of 16 and loved it, I came back summer after summer while I was in college completing an arts degree. I started working in the residential department full time in 2001 and studied for my BSc in Property Studies at the weekends. I was appointed a divisional director in 2007 and in 2014 I was appointed to the board of directors.



Aoife Brennan

Senior Director - Research

I studied Property Economics in DIT and worked in both valuations and investment as a graduate. I gained vital experience and knowledge in these departments. This gave me a great grounding for later being involved in development consultancy and then research. Today, I am the director of Lisney Research.



Training

Lisney has developed a market leading graduate programme. This is structured so that graduates receive all the required experience and training necessary to complete their Assessment of Professional Competence (APC), which is required to become a chartered surveyor and full member of the Society of Chartered Surveyors Ireland and Royal Institution of Chartered Surveyors. The programme spans over two to three years (dependent on when the graduate is ready to sit their APC) and we guarantee that graduates will gain experience in at least two Lisney departments.

APC

- On starting with the company, Lisney will provide a half day induction on what's involved in doing the APC.
- We assign APC supervisors and counsellors to graduates.
- Graduates will be given one hour per week during working hours to either work on APC diaries or study.
- We provide at least 12 in-house APC training events annually.
- We provide at least 10 additional in-house training events annually on topical matters.
- Structured regular meetings will be organised between graduates and their counsellors / supervisors and ongoing performance feedback will be given.
- Graduates receive ongoing support and guidance throughout the programme
- Mock interviews will be facilitated prior to sitting the APC.



Our Locations



MALAHIDE

Belfast

Dublin

Cork

HOWTH

M1

N2

DART

N3

Head Office,
St Stephen's Green House

DUBLIN CITY CENTRE

Leeson Street

Ranelagh

N4

Blackrock

N7

DUN LAOGHAIRE

Dundrum

DALKEY

Dalkey

N11

Lisney

COMMERCIAL REAL ESTATE

Lisney

Sotheby's

INTERNATIONAL REALTY



How To Apply



Clionadh Kenny
Human Resources

 01-638 2711

 ckenny@lisney.com

 [linkedin.com/in/clionadh-kenny-305b28105](https://www.linkedin.com/in/clionadh-kenny-305b28105)

If you would like to apply for a graduate position, please send your cv together with a covering letter to:

Clionadh Kenny, Human Resources



By Post

Lisney
St. Stephen's Green House
Earlsfort Terrace
Dublin 2



By Email

careers@lisney.com

HEAD OFFICE

St. Stephen's Green House,
Earlsfort Terrace,
Dublin 2, D02 PH42
+353 (0) 1 662 4511
dublin@lisney.com

LEESON STREET

103 Upper Lesson Street,
Dublin 4, D04 TN84
+353 (0) 1 662 4511
leeson@lisneysir.com

BLACKROCK

51 Mount Merrion Avenue,
Blackrock, Co. Dublin,
A94 W6K7
+353 (0) 1 280 6820
blackrock@lisneysir.com

DALKEY

8 Railway Road,
Dalkey,
Co. Dublin, A96 D3K2
+353 (0) 1 285 1005
dalkey@lisneysir.com

DUNDRUM

11 Main Street, Dundrum,
Dublin 14, D14 Y2N6
+353 (0) 1 296 3662
dundrum@lisneysir.com

RANELAGH

29 Dunville Avenue,
Ranelagh, Dublin 6,
D06 K283
+353 (0) 1 662 4511
ranelagh@lisneysir.com

CORK RESIDENTIAL

55 South Mall,
Cork, T12 RR44
+353 (0) 21 427 8500
cork@lisneysir.com

CORK COMMERCIAL

1 South Mall,
Cork, T12 CCN3
+353 (0) 21 427 8500
cork@lisney.com

